NIRMA UNIVERSITY

Institute of Management

Master of Business Administration (Full Time) Programme/ Integrated Bachelor of Business Administration-Master of Business Administration Programme/

Master of Business Administration (Family Business & Entrepreneurship) Programme

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Course Code	MFT5SESM11	MBM5SESM11	MFB5SESM11
Course Title	Social Entrepreneurship		

Course Learning Outcomes (CLO):

At the end of the course, the students will be able to:

- 1. Analyze the significance of social entrepreneurship and the role played by social entrepreneurs in building a sustainable society.
- 2. Develop required skills and competencies to be a successful social entrepreneur.
- 3. Develop a social venture plan.

Syllabus Teaching Hours

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Unit I: Sensitization Phase	10
Social Entrepreneurship	
Nature of Social Entrepreneurship	
 Issues in Business Plan Social Venture 	
Characteristics of Social Entrepreneur	
Unit II: Identity and Conceptualization Phase	10
The Need for Social Enterprises	
Mind set Characteristics and Competencies	
Why and how to be a Social Entrepreneur	
Feasibility Analysis	
Unit III: Planning and Implementation Phase	10
 Implementation, Financial planning, Marketing & Sales 	
Implementation Operations & Human	
• Financing - raising Capital.	

Suggested Readings:

- 1. Kumitha, R.K, Social Entrepreneurship: Working towards greater inclusiveness, Sage Publications
- 2. Macmillan, I C and Thompson, J D., The Social Entrepreneur's Playbook: Pressure test, plan, and launch and scale your enterprise. Philadelphia: Wharton Digital Press

w.e.f. Academic Year 2019-20 and onwards