NIRMA UNIVERSITY

Institute of Management

Master of Business Administration (Family Business & Entrepreneurship) Programme Term-I

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Course Code	MFB4CCSM01	
Course Title	Family Business Management and Entrepreneurship	

Course Learning Outcomes (CLO):

At the end of the course, the students will be able to:

- 1. Discuss how entrepreneurship fits into the business environment.
- 2. Explain the process used to launch an entrepreneurial venture.
- 3. Apply techniques and tools that can be used to research the feasibility of an entrepreneurial venture.
- 4. Demonstrate knowledge of the fundamentals of family business
- 5. Assess the steps in planning and organizing an entrepreneurial venture

Syllabus Teaching Hours

Unit I: Fundamentals of Entrepreneurship	20
Role of Entrepreneurship in the Economy, Planning and	
organizing an Entrepreneurial Venture;	
 Life Cycle of an Entrepreneurial Venture; 	
 Business Research and Planning; 	
 Tools and Techniques to know the feasibility of a Venture; 	
 Steps in Planning and Organizing an Entrepreneurial Venture, 	
Entrepreneurial Ecosystem,	
 Women Entrepreneurship, Social Entrepreneurship, 	
Rural Entrepreneurship	
Unit II: Fundamentals of Family Business	10
Managing Growth and other Challenges that Arise in an	
Entrepreneurial Venture,	
Challenges in Family Business	

Suggested Readings:

- 1. Barringer, B., Preparing Effective Business Plans: An Entrepreneurial Approach
- 2. Osterwalder, A., & Pigneur, Y., Business model generation: A Handbook for Visionaries, Game changers, and Challengers. John Wiley & Sons.

w.e.f. Academic Year 2019-20 and onwards