NIRMA UNIVERSITY

Institute:	Institute of Technology		
Name of Programme:	BTech (All Programmes)		
Course Code:	2HS401CC23		
Course Title:	Organisational Behaviour		
Course Type:	Common		
Year of Introduction:	2023-24		

L	T	Practical Component				C
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Course Learning Outcomes (CLOs):

At the end of the course, students will be able to-

- 1. comprehend and apply principles of organizational dynamics relating to (BL2) systems, culture, structure and change processes
- 2. acquire critical analytical skills that will help them diagnose situations (BL3) pertaining to human behaviour and generate effective solutions for the same
- 3. distinguish performance behaviour at individual and group levels (BL4)
- 4. illustrate the ability to lead and motivate others to succeed. (BL3)

Unit	Contents	
Unit I	Introduction to Organizational Behaviour: Concept of Organizational Behaviour (OB), Nature and scope of OB, Key elements in OB, Inter-disciplinary contribution to OB, Managerial Roles	(Total 30) 03
Unit II	Personality Fundamentals and Determinants of Personality, Big Five Dimensions, Personality Theory, Personality Traits	03
Unit III	Learning & Perception: Fundamentals of Learning, Learning Theories - Classical Conditioning Theory, Operant Conditioning Theory, Social Learning Theory, Behaviour Modification, Definition of Perception, Perceptual Process, Common Perceptual Errors.	05
Unit IV	Motivation: Basic concept of Motivation, Theories of Motivation – Maslow, Herzberg's Two Factor Theory, ERG, McClelland, Equity and Vroom's Expectancy Theory	04
Unit V	Leadership: Introduction, Leadership Theories - Trait Theories, Behavioural Theories and Situational Theories	06
Unit VI	Group Dynamics : Defining and classifying groups, Stages of group development, Group Properties – Roles, Norms, Status, Size and Cohesiveness, Group Decision making	02
Unit VII	Managing Change in Organization: Definition, Forces of Change, Causes for Resistance to Change, Overcoming Resistance to change, Force Field Analysis and Kotter's Model for Change	04
Unit VIII	Organizational Culture: Meaning, Strong Culture vs. Weak Culture, Creating & sustaining Culture, Socialization	03

Self-Study:

Self-study contents will be declared at the commencement of the semester. Around 10% of the questions will be asked from the self-study contents.

Suggested Readings:

- 1. Robbins, S.P. Judge, T.A. &, Sanghi, Seema. Organizational Behavior, Pearson
- 2. Pareek, U, Understanding Organizational Behavior, Oxford University Press.
- 3. Luthans, F. Organizational Behaviour, Tata McGraw Hill
- 4. Sekaran, U. Organizational Behaviour: Text and Cases, Tata Mc Graw Hill
- 5. Kreitner, R. & Kinicki, A. Organizational Behavior, McGrawHill/Irwin
- 6. Davis, K. & Newstorm, J.W. Organizational Behaviour, Tata McGraw Hill
- 7. Slocum, J.W & Hellreigal, D. Fundamentals of Organizational Behaviour, Cengage Learning.

Suggested Tutorials:

This shall consist of at least 8 tutorials* based on the syllabus.

(*The tutorials are to be planned in the form of case-studies/presentations/group discussions.)

Sr.	Session	Title	Hours
No.			
1	I	Difficult Transitions	02
2	II	The Mumbai Dabbawala's	02
3	III	Culture Shock	02
4	IV	Differing Perceptions at Clarkston Industries	02
5	V	More Than a Pay check	02
6	VI	Enriching Jobs at Standard Decoy	02
7	VII	A Difficult Task Force	02
8	VIII	A Big Step for Peak Electronics	02