## NIRMA UNIVERSITY

Institute:	Institute of Technology
Name of the Programme:	B. Tech. (All Programmes)
Course Code:	2HS302
Course Title:	Organisational Behaviour
Course Type:	Common
Year of introduction:	2023-24

L	T	Practical component			C	
		LPW	PW	W	S	
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Course Learning Outcomes (CLO):
At the end of the course, students will be able to-

1.	comprehend and apply principles of organizational dynamics relating to systems, culture,	BL2
	structure and change processes	
2.	acquire critical analytical skills that will help them diagnose situations pertaining to	BL3
	human behaviour and generate effective solutions for the same	
3.	distinguish performance behaviour at individual and group levels	BL4
4.	illustrate the ability to lead and motivate others to succeed	BL3

# Syllabus:

# Teaching hours:

Unit I	3
Introduction to Organizational Behaviour: Concept of Organizational Behaviour (OB), Nature and scope of OB, Key elements in OB, Inter-disciplinary contribution to OB, Managerial Roles	
Unit II	3
Personality Fundamentals and Determinants of Personality, Big Five Dimensions, Personality Theory, Personality Traits	
Unit III	5
Learning & Perception: Fundamentals of Learning, Learning Theories - Classical Conditioning Theory, Operant Conditioning Theory, Social Learning Theory, Behavior Modification, Definition of Perception, Perceptual Process, Common Perceptual Errors.	
Unit IV	4
<b>Motivation:</b> Basic concept of Motivation, Theories of Motivation – Maslow, Herzberg's Two Factor Theory, ERG, McClelland, Equity and Vroom's Expectancy Theory	
Unit V	6
<b>Leadership:</b> Introduction, Leadership Theories - Trait Theories, Behavioural Theories and Situational Theories	
Unit VI	2
Group Dynamics: Defining and classifying groups, Stages of group development, Group Properties – Roles, Norms, Status, Size and Cohesiveness, Group Decision making	

Unit VII	4
Managing Change in Organization: Definition, Forces of Change, Causes for	
Resistance to Change, Overcoming Resistance to change, Force Field Analysis and	
Kotter's Model for Change	
Unit VIII	3
Organizational Culture: Meaning, Strong Culture vs. Weak Culture, Creating & sustaining Culture, Socialization	

### Self-Study:

Self-study contents will be declared at the commencement of the semester. Around 10% of the questions will be asked from the self-study contents.

## Suggested Readings^:

- 1. Robbins, S.P. Judge, T.A. &, Sanghi, Seema. Organizational Behavior, Pearson.
- 2. Pareek, U, Understanding Organizational Behavior, Oxford University Press.
- 3. Luthans, F. . Organizational Behaviour, Tata McGraw Hill.
- 4. Sekaran, U. Organizational Behaviour: Text and Cases, Tata Mc Graw Hill
- 5. Kreitner, R. & Kinicki, A. Organizational Behavior, McGrawHill/Irwin
- 6. Davis, K. & Newstorm, J.W. Organizational Behaviour, Tata McGraw Hill
- 7. Slocum, J.W & Hellreigal, D. Fundamentals of Organizational Behaviour, Cengage Learning

L = Lecture, T = Tutorial, P = Practical, C = Credit

#### Suggested Tutorials:

This shall consists of at least 8 tutorials\* based on the syllabus.

(\*The tutorials are to be planned in the form of case- studies / presentations / group discussions.)

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1			02
2	II.	II. The Mumbai Dabbawala's	
3	III. Culture Shock		02
4	IV.	Differing Perceptions at Clarkston Industries	02
5	V.	V. More Than a Pay check	
6	VI. Enriching Jobs at Standard Decoy		02
7	7 VII. A Difficult Task Force		02
8	8 VIII. A Big Step for Peak Electronics		02



<sup>^</sup> this is not an exhaustive list